

Hayden T Joseph & Company
Cross Border Tax Consultants

Member of
 **Moores Rowland**
Asia Pacific



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WELCOME

For over 4 decades, I've served the accounting and tax needs of clients throughout the world. My clients have included both individuals as well as small to medium sized companies. One thing they all have in common, is that they value great service. By great service, I mean that they appreciate a knowledgeable and client-oriented team. A team that responds to questions in a timely fashion, and never forgets that serving clients is the reason for our business.

Besides our 3 affiliated offices in Florida, the UK and Singapore, we are now a member of Moores Rowland Asia Pacific. This means that we are now the official US Tax Desk to a network of firms in 11 Asian Countries, with over 30 offices and around 4000 professional staff. We now have a presence in China, Hong Kong, Indonesia, India, Japan, Malaysia, The Philippines, Taiwan, Tajikstan and Thailand.

As a boutique firm, we can offer a level of flexibility, responsiveness and customer-centricity that larger practices cannot.

I look forward to working with you.

Hayden T Joseph, Founder



PERSONAL RETURNS

Our firm offers personal tax filings for the United States, the United Kingdom and Singapore. Beyond straightforward federal and state returns, our expertise extends to more complex situations. We can assist areas such as estate returns, trusts, gifting and passive foreign investment companies (PFICs). While many portions of the U.S. tax code possess confusing and sometimes harsh rulings, the tax regime for Passive Foreign Investment Companies (PFIC) is almost unmatched in its complexity and almost draconian features. Countless times, our international clients have come to us to prepare what they thought would be straightforward tax returns only to later learn that the small investment they had made in a non-U. S. mutual fund was now subjecting them to all the concomitant filing requirements and tax obligations. Also, many of our clients are entrepreneurial and some have online businesses.

Taxation in the online space is always a hot topic. For U.S. persons, the question is somewhat simpler at the Federal level but becomes complex at the State level. For foreign persons selling goods to U.S. consumers however, it can be complex at both the Federal and at the State level. Filing personal taxes does not have to be painful. The key is to choose the right partner.



Serguei Netessine
Vice Dean for Global Initiatives, Professor of Operations, Information and Decisions at the Wharton School, innovation author and speaker

The team at Hayden T Joseph CPA were able to address my international tax issues in a competent, professional manner and I highly recommend them.



Foster T Manning
Retired
December 11, 2015, Foster T was a client of Derren's

Derren was very highly recommended by business friends to solve my very complicated US Tax problem. From our very first meeting he was friendly and easy to understand and carefully explained what was needed initially. His patience with me and my hearing problem was amazing. Throughout he described, in detail, the individual results of his review from the mountain of files. Derren was very efficient and professional during the entire period. He was immediately available and forthcoming of any and all questions. His knowledge of IRS requirements and regulations is supreme. He produced the final results on IRS forms much sooner than expected. I highly recommend Derren for any US Tax matters.

CORPORATE FILING

In the United States, the United Kingdom and Singapore, we offer assistance in incorporating entities as well as in filing the required returns. Whether you are an S Corp, C Corp, LLC, Partnership, Limited Liability Partnership or even a simple Sole Proprietorship, our team can assist with compliance as well as in book-keeping as we are Xero certified.

For entrepreneurs who are in the start-up phase or for companies seeking to expand, we work with you to determine the most tax efficient structure.



Conrad Campos
Advocate & Solicitor,
Singapore

Responsive and competent



Marco Perea
Director-Credit Risk and
Commercial Lending at FIS
August 15, 2015, Marco was a

Derren was professional and quick to respond to my queries. In addition, he helped me when NY State made an error in calculating my refund.



Stéphane Soret
Director of Wine and F&B
Special Projects at Raffles
Hotel Singapore
May 27, 2015, Stéphane was a
client of Derren's

Derren is a top-notch US Tax CPA to be trusted with all complicated US tax matters.

I have worked with him on my US personal tax income and he asked all the right questions from day one. He actually took ownership of all challenges pertaining to my account and delivered quality work in record time.

I highly recommend him.

AMNESTY

For U.S. persons that have not been fully compliant, I always believe that legal advice is helpful. Nevertheless, there are typically 3 options to consider. Firstly, there are those who believe that quiet disclosures are appropriate. This is where a client comes clean without the potential protection of any amnesty program.

Unless someone has had proper advice, I would be extremely careful when considering this option. Secondly, there is the OVDP which requires among other things, 8 years of returns and 8 years Foreign Bank Account Reports (FBARs).

Thirdly, there are streamlined procedures, which require among other things, 3 years of returns and 6 years of FBARs. We know that amnesty can be stressful. For amnesty clients, we make ourselves available 24/7 to get them through the process.



Weng Hing Ong
Accredited Tax Practitioner
(Income Tax)

January 21, 2015, Weng Hing worked with Derren but at different companies

I worked with Derren for the Singapore Income Tax issues for American Expats. I found him very well knowledgeable in International Tax and he is a very nice person. I am happy to work with him and of course highly recommend Derren.



Kathy Dunderdale
Practitioner at JSJ
Acupressure Houston

January 8, 2015, Kathy was a client of Derren's

Derren did my USA taxes for me last year. He was highly knowledgeable, efficient and available to answer all my questions. I highly recommend Derren.



Karen Crichlow-Thomas
Managing Director at AK
Insights Ltd. | Adjunct
Lecturer at ALJ Graduate
School of Business

January 10, 2015, Karen was a client of Derren's

Derren provided me with timely, valuable and accurate advice regarding my USA tax amnesty and compliance requirements, all on very short notice. He is qualified, competent and service-oriented and I highly recommend him.

NON-U.S. PERSONS WITH U.S. INVESTMENTS & U.S. SOURCE INCOME

The United States remains one of the most attractive places to invest - particularly for real estate. For non-Americans however, it can be a compliance minefield. Allow us to help you structure your investment as well as with your annual compliance needs.



**Anthony Catajan, CQA,
CRMA**

Chief Compliance
Officer/Ghg lead Verifier

January 6, 2015, Anthony was a
client of Derren's

Derren Joseph were able to help us in our US Tax Compliance performing a detailed review of the last 9 years ensuring that all requirements of the IRS are fully satisfied. He is very helpful to our queries irregardless of the day and time. A customer service that you cannot find to any of the consultant out there. He displayed his commitment not only to the Company that he is working with but also his commitment to truly help his client have a peaceful mind knowing that there is someone looking at our back even at night....Highly recommended not only because of his credentials but also because of his professional work ethics.



Javonte Anyabwele

Vice President Global
Strategic Sourcing at Carnival
Corporation

January 5, 2015, Javonte was a
client of Derren's

Derren offers clear, concise, yet detailed and thorough information on all aspects of tax preparation and protection. He is able to internalize complex issues and proposals, then simplifies them for his clients so everyone is comfortable. It's been a pleasure using Derren's expertise to build businesses in many geographies with varying tax codes. I highly recommend Derren for any tax issue.

TEAM

Hayden T Joseph – CPA, CMA, MBA, MPA, CIA

Hayden, our Founder, is a Certified Public Accountant, a Certified Management Accountant, and a Certified Internal Auditor, with nearly 40 years of tax and accounting experience. He earned his Master in Accounting and Master in Business Administration degrees at Barry University in Miami, Florida. He is the founder of the Florida based Corporation and is a member of the Tax and Personal Financial Planning sections of the American Association of Certified Public Accountants (AICPA). He is also a licensed Community Association Manager (FI) and has provided consulting services to Community Associations (CIRAs) over the past 15 years.

Derren Joseph

Derren Joseph, is an EA (Enrolled Agent - license # 00100858-EA) who has been admitted to practice before the IRS and is an associate member of the American Institute of CPAs (#7920958). Derren holds 2 Masters degrees in Economics, a Certified Diploma from ACCA (Association of Chartered Certified Accountants in the UK) and has completed advanced Tax coursework at both New York University and the University of London. Derren has done work for large, listed companies as well as Small and Medium-sized Enterprises (SMEs). He also has over 20 years' experience in financial and econometric modelling with British, American, & Caribbean companies. Derren's experience includes Senior or Director-level roles, at companies such as British Airways, Expedia and Caribbean Airlines.

Derren has written extensively on economic and tax issues including being published with the Singapore Business Review, Forbes Asia, the American Chamber of Commerce in Indonesia, the International Business Structuring Association, Offshore Alert and the (Trinidad) Guardian. Since 2007, Derren has been advising on cross border tax issues in the Caribbean, the U.K., and Miami, FL. His specialty is navigating US tax laws.

Ronnie Shinde – CA, EA, Adv Dip in MA (UK)

Ronnie is a Chartered Accountant, EA (IRS Enrolled Agent) and also done his Advanced Diploma in Management Accounting (Ad. Dip in MA from CIMA UK Institute). He has strong, qualitative and progressively responsible experience in the areas of US Federal, State Tax / International Tax, Expat Tax, Sales & Use Taxes, and Financial Analyses for around 10+ years. Ronnie leads in the areas of Tax Research and Consulting. Professionally, he has worked at a senior level at various listed companies, and tax accounting firms.

Jeremy A Berman - ACCA

Jeremy is a full member of the Association of Chartered Certified Accountants (member #2617247). He holds a Bachelors of Science in International Economics and Business, with a specialisation in International Financial Economics from the University of Amsterdam and two postgraduate diplomas in Foreign Trade & International Finances from the University of Barcelona. Jeremy has over 7 years experience working in a listed multinational company in relationship management with both small and medium businesses as well as and multinational corporates. He has also performed roles in financial accounting, analysis, reporting and corporate taxation.

Weldon Ramirez – FCCA

Weldon is a Fellow of the Association of Chartered Certified Accountants (UK), and holds a UK practising certificate authorizing him to undertake services relating to the maintenance of financial records, the preparation of financial statements and the provision of taxation services to individuals, partnerships and companies. Based in the United Kingdom, his focus is primarily in the area of wealth management for individuals and owner-managers of small companies. With over 20 years in public accounting and taxation, Weldon believes in the value of relationships and views every client relationship as a partnership, where the client's success is a measure of his own. Weldon is committed to quality at the various levels of the services offered. He takes pride in assuring each client that the services received is a result of years of training, experience and acumen. Located in Hertfordshire, Greater London, Weldon has been in practice since 1994.

MIKHAIL A.X. CHARLES (Esq.)

Mikhail is a Barrister called to the Utter Bar by the Honorable Society of the Inner Temple in the United Kingdom. He is also admitted to practice in the Eastern Caribbean Supreme Court (St. Vincent, St. Lucia and Grenada Circuits) and focuses on Caribbean offshore structures including International Business Companies (IBCs). The St. Vincent and the Grenadines IBC is not required to make public filings or disclosures of its directors, shareholders/members or beneficial owners, and is considered effective for asset protection, tax planning, or succession planning purposes. Mikhail also assists with international trusts, hybrid companies (limited by guarantee but also having a share capital); and mutual companies (limited solely by guarantee without a share capital) in St Vincent in particular through his company, Euro Caribbean Trustees Limited.



Ivan Nurminsky
Product at SumUp Analytics
January 4, 2015, Ivan was a client of Derren's

I worked with Derren for my US personal tax return after a friend referred him. I found him to be very knowledgeable about any issue asked, and equally important for me, to be very prompt with responses. His was a very high quality work with excellent customer service. I used other tax services in the past and can say with confidence that Derren's was a grade above.



Daniel Ord, CCXP, NPMC Certified
I help and inspire people to deliver great CX and Contact Centre performance
January 3, 2015, Daniel was a client of Derren's

As an American expat, taxes are very complicated. Especially as I own a few businesses.

Though I feel good about running business, taxes and taxation are definitely not my forte. Derren was always very responsive and helpful when serving my needs as a Client. He even came over to my office to help ensure I filled up everything correctly.

I definitely recommend Derren's service and expertise!



Rafael Nemet-Nejat
Managing Partner at Jin Investment Management
April 17, 2014, Rafael was a client of Derren's

I have been expat most of my adult life. I have gone through various accountants for US tax preparation both in the U.S. and in Hong Kong. Due to the complicated nature of American taxes I thought it was important to hire someone who was well versed in the IRS tax code. With that being said Derren was extremely professional and quick to respond. He prepared my tax return quickly and the final draft did not even contain any errors. Overall, I am very satisfied and I look forward to working with Derren again.



Andrew Valiente
Founder of ENQ | IRS Hold Time Slasher | MIT Engineer | Mission to Make Tax Resolution Professionals Hyper Productive
April 8, 2014, Andrew was a client of Derren's

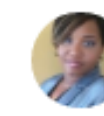
Derren is a very detailed, knowledgeable, and thorough tax preparer for a US expat tax payer. He was able to deal efficiently with a complicated reverse merger, jurisdictions from multiple states, and maximizing the foreign tax credit for Singapore.

Derren works entirely paperless as do I. I setup a dropbox to pass documents and we subsequently had 40 email communications resolving specific issues and a single 2 minute phone conversation. It was a pleasure working with Derren. I highly recommend him to any US expat tax payer.



Mitzi Szereto
Author, Blogger, Mitzi TV, Speaker, Lecturer
August 30, 2013, Mitzi was a client of Derren's

Derren Joseph was recommended to me as an accounting professional with knowledge of the complexities of both US and UK tax issues. He was quick to respond to my query, personable in his reply, and displayed a willingness to help. I would not hesitate to consult him again in the future.



Jennifer A. John, MSOD
Design and lead transformation projects for sustainable improvements to leadership, team & organisational effectiveness
June 29, 2013, Jennifer A. was a client of Derren's

I sought Derren's advice on preparation of US federal and state taxes. I needed to prepare taxes for 3 states which could have been very complicated and tedious. But with Derren's excellent and timely advice, I was able to complete my taxes and was even surprised to get a return. Derren's generosity with his time and expertise in a broad range of areas is truly admirable.



Jean-Pierre Jordaan
Financial Controller at Helix Management Services Ltd
June 3, 2013, Jean-Pierre was a client of Derren's

Derren provided detailed advice and assistance in the completion of a US tax return. His friendly manner and in depth knowledge made it a pleasure to consult with him.
I will certainly be using his services again in the future!



Tracy Hannigan
Principal Osteopath - Tracy Hannigan, Osteopath and NLP Practitioner - Brook Green, London W14
June 1, 2013, Tracy was a client of Derren's

Derren responded quickly to my need for US tax assistance, and he answered all of my questions in a prompt, thorough and friendly way both on the phone and via email. After I followed his clear instructions and sent him what he needed, he turned my taxes around to me almost overnight! Derren is friendly, professional, efficient and knowledgeable and I'd have no hesitation suggesting him to help with US tax returns.